

CASE STUDY — STORAGE

Roke Manor Research, a Siemens Company,
Improves Storage Management with MessageSolution



Case Overview

- **Industry** Technology
- **Customer** Roke Manor Research Limited,
a Siemens company
- **Number of Email Boxes** 600
- **Business Need** Storage management
- **Solution** Enterprise Email Archive™ for Exchange

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Case Resolution

Background

Roke Manor Research Limited, is a Siemens Company based in the United Kingdom. Roke Manor Research is a leading technical consultancy, contract R&D business, and niche product developer.

Customer Challenge

As a high-tech firm, Roke Manor Research's employees constantly emailed attachments that could be quite large. Roke Manor Research needed a more efficient way to store employees' business-critical emails and attachments. Roke Manor Research wanted an archiving system with powerful built-in storage management features that would reduce the workload on the company's Exchange 2003 server, but that would also be easy to maintain in-house.

The MessageSolution Enterprise Email Archive™ Solution

Roke Manor Research tested many of the major archiving solutions before selecting MessageSolution Enterprise Email Archive™ for Exchange Server to reduce their email storage volumes and significantly reduce the demands of managing historical data. Ease of use and convenient online support from MessageSolution's international support centers contributed to Roke Manor Research's decision, along with MessageSolution's superior design.

Roke Manor Research's team saw that MessageSolution's patent-pending optimized backend technology made the archiving system's backend more clean and efficient; it also significantly enhanced the search and retrieval speed. Other solutions' backend database designs resulted in the creation of millions of small files to manage by the end of year one, which Roke Manor Research saw would be challenging to manage and time-consuming to backup.

The MessageSolution Resolution

MessageSolution Enterprise Email Archive™ reduced the workload on Roke Manor Research's Exchange 2003 server. Roke Manor Research's email storage volumes were reduced to about 25% of the original size, due to Enterprise Email Archive™'s combined compression and multi-format de-duplication technology.

Roke Manor Research, like most organizations, fit into the "80/20 model"; 80% of the company's email storage size came from attachments, which accounted for only 20% of all electronic communications. MessageSolution was one of the few vendors who could provide Roke with single instance archiving for their attachments, which allowed Roke Manor Research to specifically target their primary storage aggregator.

MessageSolution, Inc., provides innovative solutions that enable organizations in all industries to meet their compliance, electronic discovery, storage management and disaster recovery requirements. MessageSolution's email and file archiving software solutions are comprehensive, price-competitive, and flexible. For more information, visit www.messagesolution.com or contact a sales representative at sales@messagesolution.com.