



## **MessageSolution Celebrates its Value Added Resellers and Service Provider Partners by Announcing 2014 Partner of the Year Awards Winners**

*MessageSolution Global Partner Network delivers cutting-edge technology and, continues its rapid growth by offering its global partners a complete solution portfolio, the most revenue opportunities and the highest ROI.*

**San Jose, California (April 30, 2014) - MessageSolution, Inc.**, a global leader in Enterprise Informational Archiving, eDiscovery and Migrations, announces its 2014 Partners of the Year Awards winners, recognizing joint endeavors by its global value added resellers and service provider partners. With the intent of becoming a 100%-channel company by 2016, MessageSolution has spent the past years developing and nurturing partnerships and continuing joint business ventures to enable product and market growth for both MessageSolution and its partners.

"While making the transition from direct sales to a channel focused company can be risky, we have complete faith in our partners' expertise and dedication," says MessageSolution's Global Strategist Kevin Mcinerney "They are some of the industry's leading solution providers and they constantly impress us with their business intelligence and their dedication to our platforms."

MessageSolution highlights the most active partners and the partners with the most potential for future growth based on factors such as increased market share for certain regions, account revenue, generating new sales opportunities, high value technological integration, and marketing buzz, etc.

With valued added resellers (VARs) from all over the globe, MessageSolution works together with resellers to bring products and services to new clients across the world. While each and every reseller brings something unique to the table, each year MessageSolution celebrates and honors the most promising and successful partners.

The winner of the 2014 Partner of the Year Award is Scientific Software and Systems, Ltd. (SSS). SSS' mission is to provide enterprises with cutting edge and best fit IT solutions, support and consulting services which combine intellectual property, expert problem solving and understanding of the customers' business needs.

The 2014 MessageSolution Most Promising Partner of the Year in the category of VAR for Cloud Solutions is Savvis Direct, a syndicated IT solution program provided by CenturyLink. The company delivers managed hosting and colocation services, with more than 50 data centers (over 2 million square feet) in North America, Europe, and Asia, automated management and provisioning systems, and information technology consulting. CenturyLink markets MessageSolution cloud archiving and eDiscovery solutions to its over 2 million SMBs with unique business and government customers around the world.

Taking advantage of the Multi-Tenant Platform with award-winning scalability, MessageSolution Managed Service Provider (MSP) partners generate over 300% more revenue over reselling another hosted vendor's archiving service. Each MSP Partner is able to archive dozens or even hundreds of unique organizations on one hosted server.

The 2014 MessageSolution Most Active VAR of the Year Winner for enterprise on-premise solutions is Soarsoft. Soarsoft offers solutions including enterprise archiving, migration, messaging and collaboration. With over a decade of experience with enterprise archiving solutions, SoarSoft help clients efficiently manage and migrate unstructured data and information such as emails, instant messaging, documents and files within the organization. Soarsoft delivers integrated IT solutions to fortune 500 companies as well as SMB clients across the world.

Winning 2014 MessageSolution Most Active VAR of the Year in Cloud Solutions category is EdgeWave. EdgeWave, is a computer security company based in San Diego, California, specializing in email and web security. Edgewave has developed a comprehensive secure management portfolio that delivers a full range of security and compliance solutions designed to protect organizations from current and emerging threats while meeting regulatory requirements.

The Most Promising MSP Partner of the Year Award goes to the managed service provider who has displayed the most growth potential in the past year. 2014 MessageSolution Most Promising MSP of the Year Award Winner is Netrics. As a specialist in the domain of IT outsourcing in general and cloud computing (IaaS, PaaS, SaaS), Netrics has been working closely with partners from the fields of system integration, software development, ERP-/CRM-/ and CMS-implementation and web presentation and design.

2014 MessageSolution Most Active MSP Partner of the Year Award winner is FIS Global. FIS is a leading global



provider of technology and services to the financial services industry, serving more than 14,000 clients in over 100 countries. FIS Global has four systems with MessageSolution and has signed up many users for each system.

2014 MessageSolution Partner of Year Awards winners were generated from these nominees:

**Partner of the Year Nominees:**

- Computer Revolution Africa
- Dell
- 365IT
- Next Page
- PC Connection
- BDBR
- Extended Network
- Savvis Direct
- Scientific Software and Systems Ltd.

**2014 Most Promising VAR for Cloud Solution Nominees:**

- Savvis
- EdgeWave

**2014 MessageSolution Most Active VAR of the Year Nominees for Enterprise On-Premise Solution:**

- SSS
- Ford & Associates
- Scientific Software Systems (SSS)
- Soarsoft Africa

**2014 MessageSolution Most Active VAR of the Year Nominees for Cloud Solution:**

- Advantage Microsystems
- EdgeWave

**2014 MessageSolution Most Promising MSP of the Year Nominees:**

- Savvis Direct
- G-Connect
- SevenP
- Netrics

**2014 MessageSolution Most Active MSP Partner of the Year Nominees:**

- Educational Technology Services
- FIS Global

**About MessageSolution, Inc.**

**MessageSolution, Inc.**, is an industry leader in email, SharePoint & file systems content archiving, eDiscovery legal support and migration. With Cloud, Multi-Tenant and On-Premise solutions available, MessageSolution enables organizations of all sizes in all industries to mitigate risk, reduce storage costs and requirements, optimize server performance, and comply with industry and federal regulations. MessageSolution Enterprise Archiving and eDiscovery Platform supplies the organizational and governing backbone to manage the lifecycle of electronic stored data (ESI) by fully integrating with Lotus Notes Domino, Exchange, GroupWise and all Linux email platforms. It



automatically archives all email, email attachments, files and all SharePoint/Quickr content types and permissions to the instantly-accessible, archiving server to optimize the email server performance. These integrations also make federated searches of all repositories and data stored in all global locations available from one user-friendly interface.

Based in Silicon Valley, California, MessageSolution maintains operations in North America, Europe, and Mainland China, along with distribution channels in Europe, Asia Pacific, Africa, Australia & the Middle East.

For more information, visit <http://www.MessageSolution.com> or call 011 (408) 383-0100.

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