

## MessageSolution Newsletter

Q4 2011

MessageSolution – Global Technology Leader in Enterprise Information Archiving, eDiscovery & Migration

### MessageSolution – Global Leader in Building Client's IT Infrastructure

2011 has been an exciting year for us at MessageSolution. Our product deployments have reached over 50 countries across the world. As a 2012 CodiE award nominee, as well as a nominee for the 7th Annual 2012 Hot Companies and Best Products Awards, we are a leading innovator in enterprise information archiving, eDiscovery, SharePoint governance and bi-directional, email, cross-platform migration. MessageSolution's enterprise on-premise, cloud computing and service provider platform solutions are being implemented by clients of all sizes around the world. This year alone, we have acquired a number of new Fortune 500 companies as our customers in both the U.S. & European markets.

MessageSolution was first enterprise archiving provider to enter the China market, and after 6 years of building our foundation and channels, we have emerged as the technology & market leader in the China region, the fastest growing economy in the world. Adding to our established global presence with multi-city development centers, support centers, connected channels and taking the top-down account acquisition approach, we have won more top-tier enterprise accounts in Q1 - Q3 in the Asia Pacific regions than any other vendors.

Congratulation goes to the 2011 Man of the Year, Mr. Wengen Liang, Co-Chairman of SANY Heavy Industry. Mr. Liang is ranked #1 in Forbes 2011 China Richest 400 published by Forbes Asia Magazine. With over 70,000 employees worldwide, SANY Heavy Industry archives for 31,000 users (and growing) with the MessageSolution Enterprise Archiving and eDiscovery Suite. [http://www.forbes.com/lists/2011/74/china-billionaires-11\\_land.html](http://www.forbes.com/lists/2011/74/china-billionaires-11_land.html)

Job well done Chairman Liang - MessageSolution team members around the world are proud of you & SANY Heavy Industry!

Come join us in sunny Orlando Florida for IBM Lotusphere 2012, January 15-19. We will also be exhibiting at the 2012 SharePoint Technology Convention 2012 February 26-29. We hope to see you all there!

Congratulations also go to our Q4 2011 Gadget Draw winners! Don't give up hope though, there are still 10 days to go and a dozen more gadgets and IPADs left!

### Subscription Information

(It's Free!)

**If you do not wish to receive future newsletters from MessageSolution:**

Email [RachelM@messagesolution](mailto:RachelM@messagesolution) with subject "Please remove me from the newsletter mailing list"

## Welcome and Thank you to a few new Customers & Partners!

- **The City of Redmond, OR**
- **Beijing International Capital Airport** - the largest airport in Asia.
- **Kenya Commercial Bank** – Kenya’s Largest Bank
- **Nippon Telocom & Telegraph** - NTT, the largest telecom company in Japan, deployed MessageSolution Cloud Archiving Platform, covering Hong Kong, China & Japan regions
- **Moody National Bank** - National bank with 100+ years history, Moody has offered customers quality banking since 1907
- **Sahara Group**—Headquartered in Nigeria, focuses on supporting endeavors is centered within the Oil and Gas industry across Africa and Europe and its associated sub-sectors, deployed clustered MessageSolution systems in Nigeria and Geneva.

Follow us on Facebook at  
<http://www.facebook.com/MessageSolution>

Or on Twitter  
<http://twitter.com/GlobalArchiving>

### For our Clients and Partners!

Check out our updated data sheets accessible from our website

Including

- Enterprise eDiscovery Platform Data sheet
- and updated versions of other data sheets

Discover the benefits of MessageSolution Partners Program

[http://www.messagesolution.com/partners\\_marketing\\_tools.htm](http://www.messagesolution.com/partners_marketing_tools.htm)

### PARTNER SECTION

As a member of the MessageSolution Partners Network, your organization is eligible to **receive 5-10% of the purchasing price** for any organization you refer to MessageSolution that purchases MessageSolution products or services.

For more information on our referral program, please contact your MessageSolution Account Manager or call +1 408 383-0100.

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**About MessageSolution**

*MessageSolution delivers the technology and infrastructure for total compliance and eDiscovery. As the leader in compliance, archiving technology and data storage management, MessageSolution applies specialized expertise and advanced technology to create email, and file systems, SharePoint archiving and legal discovery products that help clients meet their critical compliance, archiving and litigation needs.*

[www.messagesolution.com](http://www.messagesolution.com)

**SharePoint Management, Enterprise Archiving & eDiscovery Events**

Come meet the MessageSolution team at these upcoming technology events

To find out if MessageSolution will be attending an event near you, visit our Archiving News & Events page on our website

**IBM Lotusphere 2012**

*January 15-19 – Orlando, Florida*

**SharePoint Technology Convention 2012**

*February 26-29—San Francisco, California*

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Below are the events MessageSolution recently attended. Did we see you there?

**Microsoft SharePoint & WinConnections 2011**

*October 31-November 2 – Los Vegas, Nevada*

**Novell BrainShare 2011**

*October 11-13 – Salt Lake City, Utah*

**MSP World, Cloud Computing Expo 2011**

*September 12-15 – Austin, Texas*