MessageSolution Newsletter

MessageSolution — Makers of Enterprise Email Archive, Enterprise SharePoint Archive, and Enterprise File Archive solutions

MessageSolution's 2011 Annual Partner Awards Winners!

The winners of MessageSolution's Global Partner Network awards of 2011 were recently announced. These awards are presented to MessageSolution channel partners that have demonstrated outstanding performance in enterprise, government, and education sales and support during 2010.

MessageSolution's award-winning next generation enterprise archiving and eDiscovery technologies are specifically designed for today's busy enterprise IT and email server administrators. MessageSolution Email Server Cross-Platform Migration System effectively delivers a complete email platform conversion for organizations that are on GroupWise and Domino converting to Exchange or Google platform, with an option of establishing centralized archiving and eDiscovery repository simultaneously.

"Our Partners honor us with their dedication and we make every effort to recognize their commitment with our innovative technology. We are enthusiastic about supporting our partners in promotional events and activities".

Perpetual Connections of Canada is awarded MessageSolution's "Most Engaged Partner of the Year". "MessageSolution has provided my clients with the perfect blend of technology and talent. They offered an email archiving and email cross-platform migration solution that no other company could match, and they delivered it well." said Ted De Vos, President of Perpetual Connections.

MessageSolution's global partners such as Extend Networks from Washington, McGladrey & Caturano from Boston, Dell/ASAP from Texas, Custom Technology in Australia, MXSweep from UK, 365i Technology from the UK, PineApp Ltd from Israel, 3T from Switzerland, China Digital and MSLong Corporation from China, DTM from Canada, and Knightsbridge & Woods in Singapore, all of who have contributed in acquiring some of MessageSolution's prestigious domestic and international customers.

"I would like to thank the entire MessageSolution team for their support and collaboration. The experience that I have had with MessageSolution has been great." said Richard Ayanbeku, Senior Account Executive from Data Protections and Recovery Ltd. (BDPR) from Nigeria, Africa. "From project initiation to closing, communication and response to issues have been swift. Customer satisfaction is great, the software is user friendly, and support is around the clock." John Ford of Ford and Associates remarked, "I've enjoyed working with the professional team at MessageSolution this year. "

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MessageSolution recognized Data Protections and Recovery Ltd. (BDPR) from Nigeria with its Most Active Partner of the Year. Ford & Associates of Cuyahoga Falls, Ohio and Capital Network Solutions (CNS) of Sacramento, California were awarded Most Promising Partner of the Year. The Managed Service Provider Partner of the Year Award went to Miller Group of St. Louis, MO.

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(It's Free!)

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Integration with Parallels Automation at Paralells Summit 2011

MessageSolution unveils its integration with Parallels Automation, which allows managed Service providers (MSP) and hosting firms to deliver Software as a Service (SaaS) archiving and eDiscovery solutions to SME and enterprise customers to meet the requirements of regulatory compliance, eDiscovery, email, server storage reduction and litigation support.

Parallels' most recent release of its provisioning and billing system that allows managed service providers (MSP) and hosting firms to quickly establish and deliver a SaaS multi-tenant archiving and eDiscovery service hosted in MSP's own datacenters for hosted SME and enterprise clients' regulatory compliance, eDiscovery, and storage management requirements.

The integration with Parallels' system allows MessageSolution to enable managed service providers to quickly launch a SaaS email and eDiscovery solution to help providers' clients' archiving implementation for compliance, eDiscovery, and email server storage management. Parallels Automation contains a complete provisioning system to deliver business automation management and a billing/reporting system.

As a technology provider supporting global MSP partners' software services, MessageSolution works closely with technology partners such as Parallels to develop application package services

"By hosting MessageSolution MSP Multi-tenant Archiving/eDiscovery Datacenter Edition in addition to the previously established hosted software services, MSP partners have the flexibility of making their own fee structure, including HistoricalData Ingestion, eDiscovery mass data retrieval services, data storage fees, and more," said Kevin McInerney, Marketing Strategist at MessageSolution. "MSP partners are able to generate 250-400% more annual revenue than implementing and re-selling a traditional SaaS archiving service hosted by a SaaS archiving vendor."

(APS) to support Parallels Automation System as well as MSP partners around the world to help partners build theirSaaS archiving systems. MessageSolution Enterprise Archiving and eDiscovery Suite is available for email servers and services including Microsoft Exchange, Novell Group-Wise, Cisco WebEX Mail, Google Mail, Zimbra, Postfix, Scalix, Kerio, Imail, Qmail, Sun Server, and more.

"Cloud computing and Software as a Service models became Increasingly popular during the economic downturn, when increasing a budget in order to purchase an in-house enterprise solution was truly cost-prohibitive," McInerney explained.

In addition to MessageSolution's on-premise and SaaS enterprise information archiving and eDiscovery solutions, MessageSolution Email Cross-Platform Migration System helps enterprises to quickly convert from Novell GroupWise servers or Lotus Notes Domino to a Microsoft in-house Exchange, online Office 365 (BPOS), or Google Apps environment, with the option to establish a centralized eDiscovery and enterprise archiving system in parallel with the completion of the email cross-platform migration process.

Welcome and Thank you to a few new Customers & Partners!

- **Codan Canada, a North American leading law firm selected MessageSolution for email cross-platform migration from GroupWise to Exchange 2010 & archiving.**

- **The University of Utah selected MessageSolution for its compliance and storage requirements.**

- **Sterling Auto, the premium brand of automobile accessory market, chose MessageSolution for cloud archiving and eDiscovery services for Exchange and Outlook integration.**

- **Pierce Community College deployed MessageSolution Enterprise Archive for its compliance and storage management needs.**

- **NTT Asia Pacific Managed Service Division has deployed MessageSolution Multi-Tenant Archiving Platform for wide range of SME clients in Asia Pacific Region.**

- **UK-based managed service provider Quostar Solutions, Network Computing Server Provider of the Year 2011 Award Finalist, deployed MessageSolution's Multi-Tenant Archiving Platform for its clients across Europe.**

PARTNER SECTION

As a member of the MessageSolution Partners Network, your organization is eligible to receive 5-10% of the purchasing price for any organization you refer to MessageSolution that purchases MessageSolution products or services.

For more information on our referral program, please contact your MessageSolution Account Manager or call +1 408 383-0100.

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About MessageSolution

MessageSolution delivers the technology and infrastructure for total compliance, legal discovery and email server storage management. As the technology leader in compliance, eDiscovery and storage management technologies, MessageSolution applies specialized expertise and advanced technology to create email, file system and SharePoint archiving products that help clients to mitigate risk and meet compliance, litigation and data storage needs.

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Enterprise Archiving, eDiscovery & Cloud Computing Events

Come & meet the MessageSolution team at these upcoming archiving events!

To find out if MessageSolution will be attending an event near you, visit our Archiving News & Events page

Microsoft TechEd 2011
May 16th-19th – Atlanta, Georgia

Microsoft Worldwide Partner Conference
July 10th-14th – Los Angeles, California

HostingCon 2011
August 8th-10th – San Diego, California

MSP World and Cloud Computing Expo 2011
September 12-15 – Austin, Texas

Below are the events MessageSolution recently attended. Did we see you there? Let's keep in touch.

Parallels Summit 2011 - *February 20 - February 24, 2011, Orlando, Florida*

IBM Lotusphere 2011 - *January 31 - February 3, 2011, Orlando, Florida*

Microsoft WinConnections - *November 1 - 5, 2010, Las Vegas, NV*